CARCO Reman Program

Sales & Quoting Guide

Use this guide to help customers select the right Reman solution, gather the information needed for an accurate quote, and understand what happens next.

CHOOSE THE RIGHT SOLUTION

REMAN

Best when: The customer wants to extend the life of their existing CARCO winch and can accommodate the normal service lead time.

What happens: The customer sends their existing winch to Arrowhead Winch. The winch is restored to current factory specifications and returned to the customer.

Lead time: 4–6 weeks from receipt of winch

Pricing: Standard Reman price by model (±10%)

Standard Reman part numbers:

Model	Part Number
50B / 70A (PA55 / PA56)	09188R
H85 (PA85)	09313R
H110 / H140 (PA110 / PA140)	09189R

Standard Reman includes: Bearings, seals, friction discs, separators, springs, brake valve and paint.

Hydraulic motors, shafts, gears and other major components are inspected and replaced as needed at additional cost.

REMAN + CONVERSION

Best when: The customer wants to use an existing winch on a newer or different host machine and can accommodate the normal service lead time.

What happens: The customer sends their existing winch to Arrowhead Winch. The winch is restored to current factory specifications AND reconfigured for the desired host equipment.

Lead time: 4–6 weeks from receipt of winch

Pricing: Standard Reman price plus quote based on the existing winch and desired configuration (±10%)

Reman + Conversion includes: Standard Reman services plus parts and labor required for conversion

CORE EXCHANGE

Best when: The customer needs a replacement winch quickly and has an existing CARCO winch available to exchange.

What happens: Arrowhead Winch configures an available remanufactured core to meet the customer's requirements. The replacement unit ships first, and the customer returns their existing winch for evaluation and credit.

Lead time: 1–2 weeks from order placement

Pricing: Standard Core Exchange price by model (±10%)

Invoice will include cost of remanufacturing plus the winch core. Exchange an eligible winch within 30 days and receive credit based on inspected value.

Core Exchange options*:

Model	Equipment
H85	Caterpillar D6, John Deere 750L/850L, Komatsu D65-17/18 and D71-24
H110	Caterpillar D7, John Deere 850L, Komatsu D85-18
H140	Caterpillar D8

*Consult with Arrowhead Winch for specific Core Exchange part numbers based on host equipment. Options above are not inclusive. Availability is dependent on core inventory.

Important: The model returned as the exchange core does not have to be the same model/ configuration as the remanufactured unit requested.

INFORMATION NEEDED

Before requesting a quote, gather the following information:

- Existing winch model and serial number
- Current host machine
- New host machine manufacturer/model (if applicable)
- Desired winch configuration (if applicable)
- Any known application requirements

Not sure which program is the best solution? Send the available information to your Arrowhead Winch representative. We can help determine the best option.

PREPARING A WINCH FOR REMAN

Remove (unless otherwise instructed):

- Wire rope
- Mounting brackets/feet
- Fairlead (for most models)
  For the H110/H140, the fairlead is part of the base winch assembly and must be returned with the winch.

Return procedures: An RMA will be issued to send the winch to Arrowhead Winch (for a core exchange, unit must be received within 30 days of invoice).

Customer is responsible for freight.

INSPECTION & CREDIT (CORE EXCHANGE)

Upon receipt, Arrowhead Winch Quality will inspect the returned core and confirm its value.

Maximum core value assumes the exchanged winch is complete and suitable for remanufacture.

Key inpection points:

Frame – must be in usable condition

Drum – must be in usable condition

Gears – no corrosion or abnormal wear/damage

The approved core credit is then applied to the customer's account/invoice.

If no core is returned, no credit is issued and the transaction is treated as a used equipment sale.

QUICK DECISION GUIDE

Customer wants their existing winch restored to current factory specifications?

REMAN

Customer wants their existing winch restored AND adapted to another machine?

REMAN + CONVERSION

Customer needs a winch quickly and has a core to exchange?

CORE EXCHANGE

Core Exchange model needed isn't currently available?

REMAN or REMAN + CONVERSION

ARROWHEAD WINCH

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